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## PREFORMED LINE PRODUCTS ANNOUNCES THIRD QUARTER AND FIRST NINE MONTHS OF 2019 RESULTS

Mayfield Village, Ohio, November 1, 2019 – **Preformed Line Products Company (NASDAQ: PLPC)** today reported financial results for its third quarter and first nine months of 2019.

Net income for the quarter ended September 30, 2019 was \$8.0 million, or \$1.55 per diluted share, compared to \$9.1 million, or \$1.76 per diluted share, for the comparable period in 2018.

Net sales in the third quarter of 2019 increased 10% to \$119.2 million compared to \$108.4 million in the third quarter of 2018.

Net income for the nine months ended September 30, 2019 was \$17.7 million, or \$3.48 per diluted share, compared to \$21.3 million, or \$4.19 per diluted share, for the comparable period in 2018.

Net sales increased 5% to \$331.2 million for the first nine months of 2019 compared to \$315.5 million in the first nine months of 2018.

The Company's results for the third quarter and first nine months of 2018 benefitted from an adjustment to its 2017 estimated tax expense that it previously recorded associated with the U.S. Tax Cuts and Jobs Act in 2017. The Company also recorded a one-time tax savings in September 2018, due to a pension contribution made during the third quarter. Both events contributed to a lower effective tax rate and tax expense for the third quarter and first nine months of 2018 as compared to the same periods in 2019. As a result, the 43% increase in third quarter 2019 income before income taxes over the same period last year did not lead to higher net income.

Currency translation rates negatively impacted net sales by \$3.3 million for the quarter ended September 30, 2019 and \$12.7 million for the first nine months of 2019. Currency had no effect on net income for the quarter and a negative impact of \$.2 million for the first nine months of 2019.

Rob Ruhlman, Chairman and Chief Executive Officer, said, "Once again, we achieved an all-time high in domestic sales for a quarter while we continued to grow at a double-digit pace across our international operations. Our focus on the efficient use of our global manufacturing capacity delivered consistent product margins and resulted in increased overall gross profit margin as compared to the same period last year."

## PAGE 2/PLP ANNOUNCES THIRD QUARTER RESULTS

Founded in 1947, Preformed Line Products is an international designer and manufacturer of products and systems employed in the construction and maintenance of overhead and underground networks for energy, communications and broadband network companies.

Preformed's world headquarters are in Cleveland, Ohio, and the Company operates two domestic manufacturing centers located in Rogers, Arkansas, and Albemarle, North Carolina. The Company serves its worldwide market through international operations in Argentina, Australia, Austria, Brazil, Canada, China, Colombia, Czech Republic, England, France, Indonesia, Malaysia, Mexico, New Zealand, Poland, Russia, South Africa, Spain and Thailand.

This news release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 regarding the Company, including those statements regarding the Company's and management's beliefs and expectations concerning the Company's future performance or anticipated financial results, among others. Except for historical information, the matters discussed in this release are forward-looking statements that involve risks and uncertainties which may cause results to differ materially from those set forth in those statements. Among other things, factors that could cause actual results to differ materially from those expressed in such forward-looking statements include the strength of the economy and demand for the Company's products and the mix of products sold, the relative degree of competitive and customer price pressure on the Company's products, the cost, availability and quality of raw materials required for the manufacture of products, and the Company's ability to continue to develop proprietary technology and maintain high quality products and customer service to meet or exceed new industry performance standards and individual customer expectations, and other factors described under the headings "Forward-Looking Statements" and "Risk Factors" in the Company's 2018 Annual Report on Form 10-K filed with the SEC on March 8, 2019 and subsequent filings with the SEC. The Annual Report on Form 10-K and the Company's other filings with the SEC can be found on the SEC's website at http://www.sec.gov. The Company assumes no obligation to update or supplement forwardlooking statements that become untrue because of subsequent events.

## PREFORMED LINE PRODUCTS COMPANY STATEMENTS OF CONSOLIDATED OPERATIONS

(In thousands, except per share data)		Three Months Ended September 30			Nine Months Ended September 30			
	2019		2018		2019		2018	
Net sales	\$	119,217	\$	108,413	\$	221 212	¢	215 467
Cost of products sold	Ф	79,874	Ф	74,922	Ф	331,212 226,798	\$	315,467 215,255
GROSS PROFIT		39,343		33,491		104,414		100,212
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Costs and expenses								
Selling		9,410		8,965		26,868		27,297
General and administrative		13,275		11,655		38,486		33,859
Research and engineering		4,240		3,706		12,809		11,013
Other operating expense - net		775		1,150		1,447		2,950
		27,700		25,476		79,610		75,119
OPERATING INCOME		11,643		8,015		24,804		25,093
Other income (expense)								
Interest income		211		111		613		340
Interest expense		(735)		(364)		(1,688)		(992)
Other income - net		138		94		306		267
		(386)		(159)		(769)		(385)
INCOME BEFORE INCOME TAXES		11,257		7,856		24,035		24,708
Income tax expense (benefit)		3,213		(1,198)		6,302		3,390
NET INCOME	\$	8,044	\$	9,054	\$	17,733	\$	21,318
Less: Net income attributable to noncontrolling interests	<del></del>	93		-		54		-
•								
NET INCOME ATTRIBUTABLE TO								
PREFORMED LINE PRODUCTS COMPANY	_		_		_		_	
SHAREHOLDERS	\$	7,951	\$	9,054	\$	17,679	\$	21,318
BASIC EARNINGS PER SHARE								
Net Income Attributable to Preformed Line Products								
Company Shareholders	\$	1.58	\$	1.80	\$	3.51	\$	4.23
DILUTED EARNINGS PER SHARE								
Net Income Attributable to Preformed Line Products	¢	1.55	¢.	1.76	¢	2.49	ď	4.10
Company Shareholders	\$	1.55	\$	1.76	\$	3.48	\$	4.19
Cash dividends declared per share	\$	0.20	\$	0.20	\$	0.60	\$	0.60
-		-						
Weighted-average number of shares outstanding - basic		5,024		5,025		5,039		5,038
W. L. I		£ 110		5.120		5.055		£ 000
Weighted-average number of shares outstanding - diluted		5,119		5,138		5,077		5,088

## PREFORMED LINE PRODUCTS COMPANY CONSOLIDATED BALANCE SHEETS

(Thousands of dollars, except share and per share data)		tember 30, 2019	December 31, 2018	
ASSETS				
Cash and cash equivalents	\$	41,158	\$	43,609
Accounts receivable, less allowances of \$3,845 (\$3,178 in 2018)		85,842		73,139
Inventories - net		92,227		85,259
Prepaids		6,821		9,374
Other current assets		6,866		2,882
TOTAL CURRENT ASSETS		232,914		214,263
Property, plant and equipment - net		117,697		102,955
Other intangibles - net		15,216		8,458
Goodwill		25,278		15,621
Deferred income taxes		8,220		6,900
Other assets		25,679		10,600
TOTAL ASSETS	\$	425,004	\$	358,797
LIABILITIES AND SHAREHOLDERS' EQUITY				
Trade accounts payable	\$	28,607	\$	26,414
Notes payable to banks		7,398		9,042
Current portion of long-term debt		2,719		1,448
Accrued compensation and amounts withheld from employees		14,957		11,153
Accrued expenses and other liabilities		29,801		21,430
TOTAL CURRENT LIABILITIES		83,482		69,487
Long-term debt, less current portion		52,888		24,960
Other noncurrent liabilities and deferred income taxes		28,917		14,980
SHAREHOLDERS' EQUITY				
Shareholders' equity:				
Common shares - \$2 par value, 15,000,000 shares authorized, 5,016,293 and				
5,020,410 issued and outstanding, as of September 30, 2019 and December 31, 2018 Common shares issued to rabbi trust, 267,641 and 269,630 shares at		12,825		12,662
September 30, 2019 and December 31, 2018, respectively		(10,981)		(11,008)
Deferred Compensation Liability		10,981		11,008
Paid-in capital		37,642		34,401
Retained earnings		348,710		334,170
Treasury shares, at cost, 1,396,152 and 1,310,387 shares at		,-		,
September 30, 2019 and December 31, 2018, respectively		(76,781)		(72,280)
Accumulated other comprehensive loss		(62,733)		(59,583)
TOTAL PREFORMED LINE PRODUCTS COMPANY SHAREHOLDERS' EQUITY		259,663		249,370
Noncontrolling interest		54		
TOTAL SHAREHOLDERS' EQUITY		259,717		249,370
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	425,004	\$	358,797